

North Country Alliance

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Loan Fund Administration

c/o Development Authority of the North Country 317 Washington Street Watertown, New York 13601 Telephone (315) 661-3200 Telefax (315) 661-3201

North Country Alliance Board of Directors Monthly Meeting Minutes

Date:	Wednesday, December 21, 2022
Location:	Via Zoom
Board Members Present:	R. Aiken, C. Calabrese, B. Dixon, M. Doyle, J. Evans, P. Kelly, M. Remington, J. Russo, M. Ryan, C. Steria, E. Virkler, D. Wadsworth, C. Wilt, D. Zembiec
Board Members Absent:	B. Gladwin, M. Remington
Others Present:	M. Capone, A. Gold, S. Lockwood, M. Siver

Call to order: The meeting was called to order by E. Virkler at 11:00am

Approval of minutes of previous meeting: B. Dixon moved to approve the November minutes, J. Russo seconded, and the minutes were approved with no dissent.

President's Report: M. Remington wishes all a pleasant and relaxing holiday. E. Virkler hopes all will send good wishes and speedy recovery to M. Remington.

Treasurer's Report:

Total cash in bank: 1,132,642 Allowance for bad debt: -143.064

Liabilities: 1,580,206 Equity: 1,318,512 Total L&E: 2,898,717 Net Income YTD: 15,358

Total assets: 2,898,717

Total available to loan: 846,782

Committee Reports:

- Loan Review Committee
 - One previously approved loan may close this month with final details being ironed out. The committee is hopeful for applications in January.



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- Portfolio Review: Two past due accounts are making payments and moving toward being up-to-date. One loan recipient is in default and if they don't respond by December 31, 2022, will move to collections.
- Education and Outreach Committee
 - The committee had good turnout for the Ed and Outreach Agenda planning meeting; the agenda will not be entirely reactive to the state budget, but that will set the timeline for release. The committee is planning a Legislative Day in Albany this year.
 - The committee is also working to build a database not only of legislators at all levels, but key staff members as well
- Audit/Finance Committee: No report
- Governance Committee:
 - M. Ryan presented bylaws revisions including that notice of meetings can be written or electronic, and the membership committee was added as a standing committee. The strategic plan, as a fluid document, was not added to the bylaws. D. Zembiec moved to adopt the revised bylaws, B. Dixon seconded. The committee was thanked for their work during the discussion, and the vote unanimously accepted the bylaws revisions.
 - The committee will meet to discuss compliance with NYS Open Meetings regulations in January.
- Communications Committee
 - J. Russo reported that communications contacts have been expanded to include additional contacts from member organizations.
 - Webinar planning for February or March is underway.
- Membership Committee
 - R. Aiken reported that the committee's first priority will be lapsed members. R. Aiken is compiling data from M. Siver, the committee will fill in missing information, and bring it to the board for additional information. Then outreach will begin to lapsed members.
 - The committee will solicit a couple of live testimonials at in-person meetings to entice guests to join and to recycle in newsletters and other material.
- Nominating Committee: No Report

Adjournment: J. Russo moved to adjourn the meeting, R. Aiken seconded and the meeting was adjourned at 11:28am.